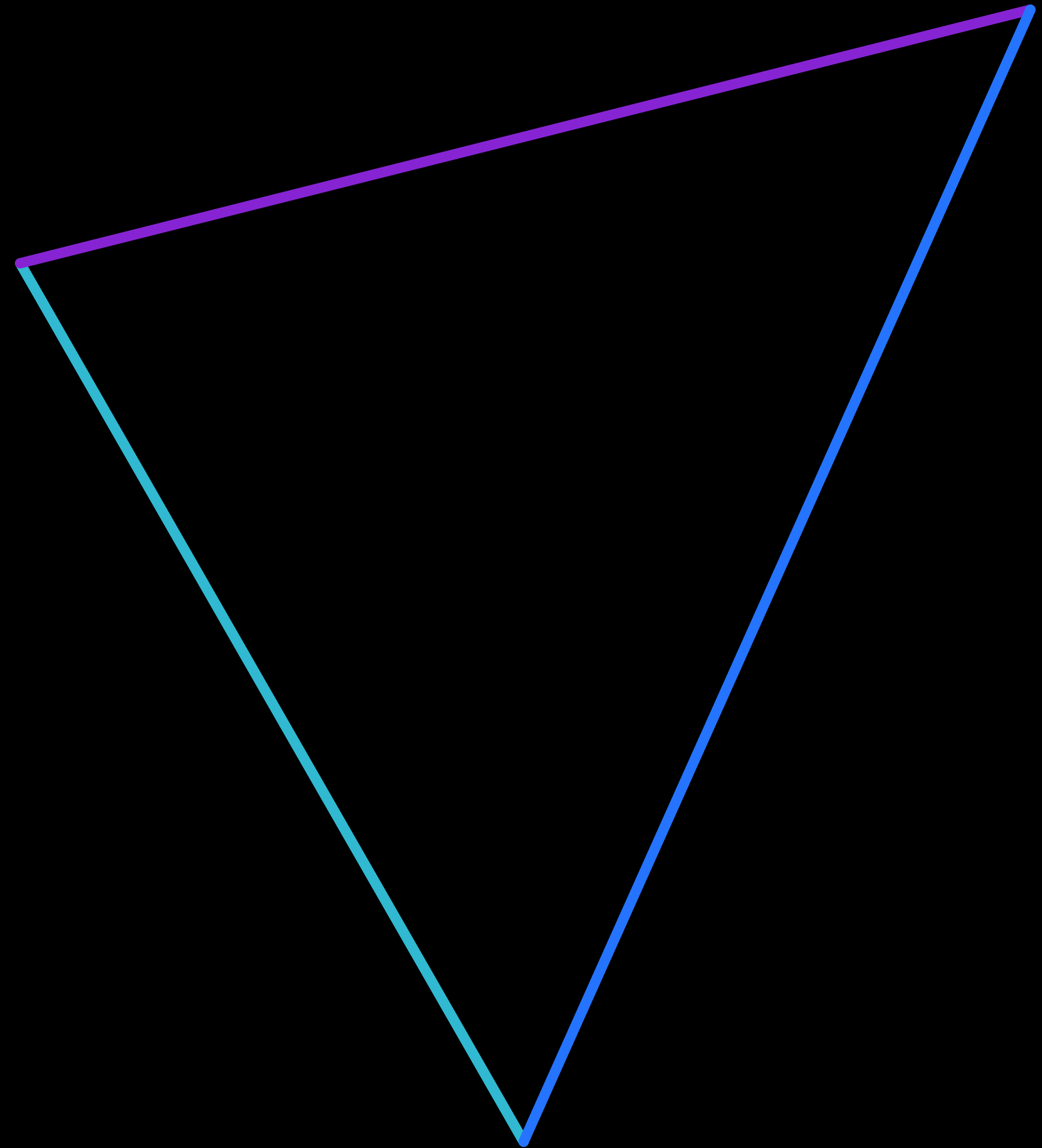


TechHub pre-accelerator

Overview





Hi!

I am Gediminas Rumšas,

I believe, that everyone can establish
her/his own business

dr.
Gediminas
Rumšas

Experience:

6 years vice-dean

15 years teaching

15+ years in IT consulting

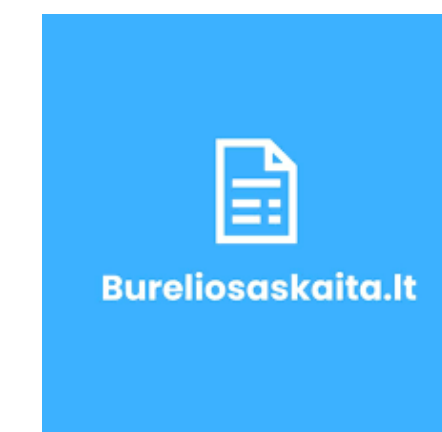
3 years creating startups

1st year startup founder

Phd in IS strategic planning



Faculty of Economics
and Business
Administration



Our mission

Help develop business ideas into startups
by providing mentorship, knowledge,
international connections and space to
thrive





Evaluate your idea **fast** and create a startup

Uniqueness:

The only one noncommercial, educational program constantly delivering startups to market

Fastest learning program – 75 startup teams/year

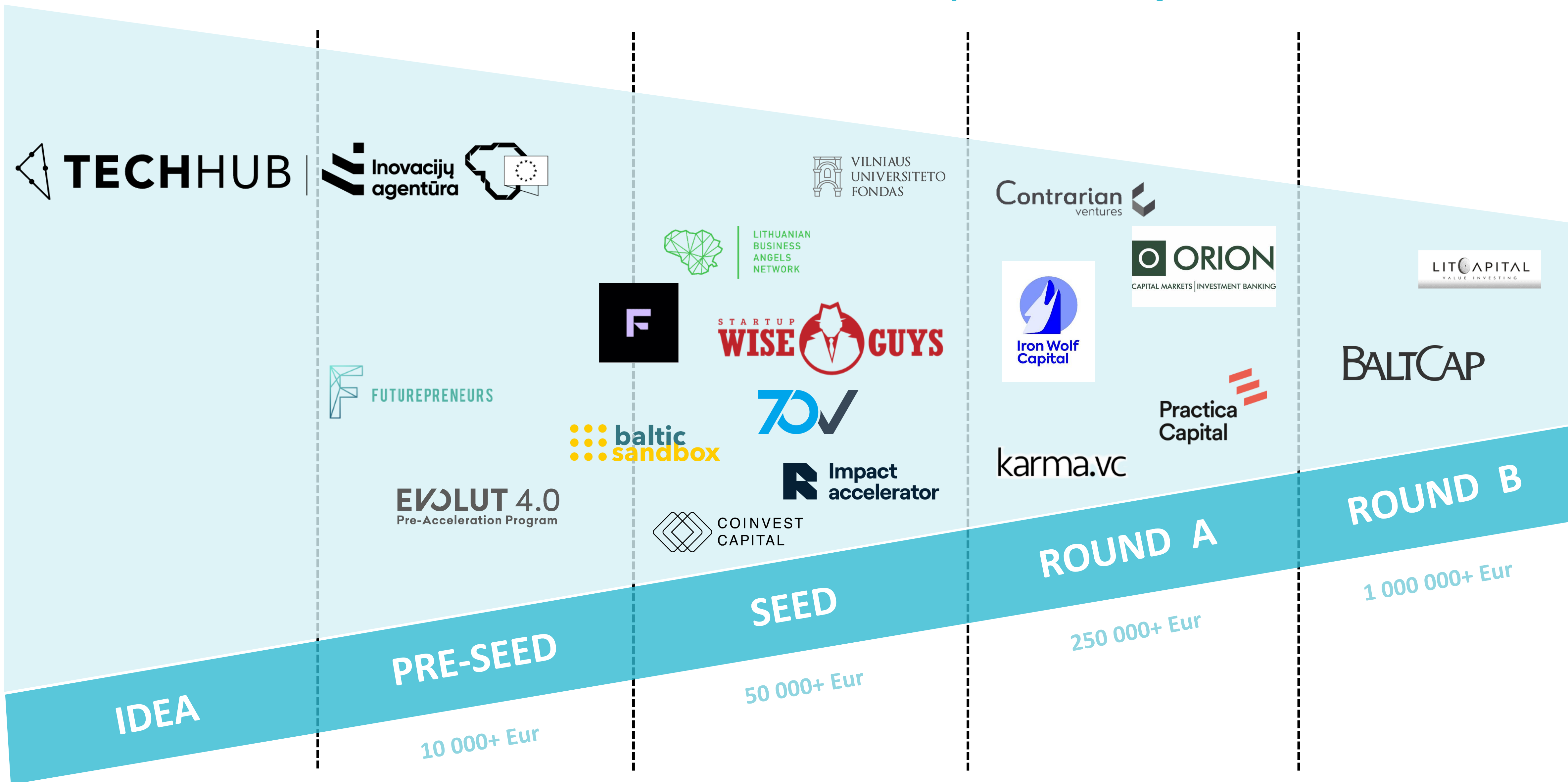
Have connections to Vilnius University to utilize brain power and knowledge

Needed in a market program

600+
applications



Place in Lithuania startup ecosystem



Passing the GATE

Pitch #1 (W6)

I STAGE. Problem verification

OUTCOMES

- The problem you are solving is real
- The solution sounds like it's needed by a customer
- Know your personal and company goals
- It can be built as a business

Pitch #2 (W10)

II STAGE. Market verification

- Validate your MVP
- Know your USP and VP
- Know your competition
- Know your market size
- Core team and core hires

Pitch #3 (W13)

III STAGE. Preparation for investors

- Investors – who are they?
- Why do you need them?
- How much money do you need?
- How to choose an investor?
- When to look for one?
- What are the steps to do that?
- How investors make decisions?
- Which metrics matter?
- How does the life after investment look like?
- Pitch deck and next steps

Participants' profiles

Startups	Part of applications	Success rate
Experienced professionals from market with new idea (no company or team)	40%	12%
Scientists with ideas	20%	17%
Established startups, preparing for first investments	15%	50%
Student teams with ideas	11%	20%
Startups, already got some grants, in need of guidance	5%	45%
Lost startups	5%	44%
Winners of hackatons or competitions	4%	60%

TechHub teams so far

Cohort 1

1. MOKOSI (LectorPro)
2. mOintellect
3. Inoradus
4. Oxus.AI, UAB
5. Romturas
6. Vet4Call
7. artXchange Global
8. Sos sistemas
9. OPTIMIOS
10. EscrowPack
11. UAB "Ronakeras"
12. Abstract music
13. UAB "Aš dirbu"
14. Codyfight
15. Trippi
16. Levart
17. MycoArchi
18. Drugelis
19. FAIV
20. Šarkos
21. UAB SynHet
22. Laiptai aukštyn
23. Leadas
24. Tech Vilnius
25. Virtualitor
26. We Deliver
27. CBD Innovative

Cohort 2

1. Benme
2. Idooru
3. Inobiostar
4. CorpHedge
5. IMINT.AI
6. Curtains Calculator
7. Devrel.Events
8. AiPIC
9. Imunodiagnostika
10. Metaboceus
11. UAB Infinita Lt
12. Qualico
13. Valgom 365, UAB
14. Arfilter Co
15. NPS namai (NP5)
16. "Vidido"
17. "Zen Republic"
18. bLoommo.lt
19. UAB "Smagus"
20. AI companion
21. Iron Cat
22. Smartian
23. Technologijų Vartai
24. „Veselis”

Cohort 3

1. WittyKiosk
2. Kūmonys
3. Fufa
4. Yuffi
5. Infinite Capsule
6. Family Lab Academy
7. Gen4Gen
8. Balancy gird
9. Sendit
10. Lab for change group
11. Brandu
12. Busy Silver
13. Vintage projektai
14. Sprindis
15. Smart interior
16. Cropus
17. Kvapu dizainas
18. Inovacijos sportui
19. GetFast
20. Bbright

Cohort 4

1. "Verslo procesų gerinimas"
2. "Saltas"
3. RückMal
4. "Tevux technologies"
5. Rookeyz
6. Gardu
7. Teenshapers
8. Ysec
9. UAB "Restti"
10. Atpažinti, Pranešti, Surinkti(APS)
11. Moxliukas
12. Svetainismokykloms.lt
13. COREPETITUS
14. Olie UX
15. CC Line
16. Obseto
17. fYRw - Find your workspace
18. "In Genes"
19. Jūros draugas
20. VŠĮ Krepšinio lyga
21. "Visur imu"
22. "Mama galvoja"
23. verta platform
24. Local Kiddo

Cohort 5

1. Būsto intelektas,
2. HappSchool
3. CHARK
4. Innovative care of dementia
5. BioSound,
6. SpeedGarage,
7. kCircle
8. Treneris kalnuose
9. BotBot
10. Auzara
11. Algoempire
12. Technogic,
13. Mindigu
14. Ponas Kakis
15. Innosensus
16. Cognital
17. Planavimo sprendimai
18. EUROPE WHALES
19. Periodinis
20. LightMirror
21. Talkon,
22. Stackflows
23. LipidOhms
24. Sportiba
25. SwimMap
26. The Simple Life
27. SeqVision
28. Woodstall

Cohort 6

1. DogStalk
2. Influsheep
3. SUPER CAPE
4. Opetly
5. Hoperfy
6. DogsMeeting
7. AquaCult
8. Argo Therapeutics
9. Dovanojami pinigai
10. Animo (Meetelp)
11. UAB "Layer pharma"
12. Code cat, UAB
13. UAB "Bridge media"
14. Unearthly projects,
15. "Aikodas
16. AV produktai
17. NT ŠUKOS
18. Gyvensenos medicinos centras "Sanus"
19. MIkroempatija
20. Cars defect attorney

Cohort 7

1. Affair 212
2. HoMu
3. 3R Outlet
4. Bacsty
5. Sofainsider
6. iXcode
7. Carcar
8. Locate Paper
9. Trend4Money
10. Mowellio
11. Ekspertum
12. Hippo Technologies

Mentors in residence: expectations

You should expect from mentor:

- help you with program related tasks and issues
- mentor your team every week to move forward
- connect with other internal/external experts
- monitor and report your progress

You are expected:

- to initiate and maintain meeting pace with mentor
- bring questions / issues / possible solutions



Lecturers and Mentors



Aurelija
Šilinskaitė



Gediminas
Rumšas



Gražvydas
Kaminskas



Lijana
Valančienė



Monika
Holland



Gytenis
Galkis



Justinas
Pašys



Alex
Nechoroskovas



Marijus
Andrijauskas



Simona
Šimulytė



Ugnius
Savickas

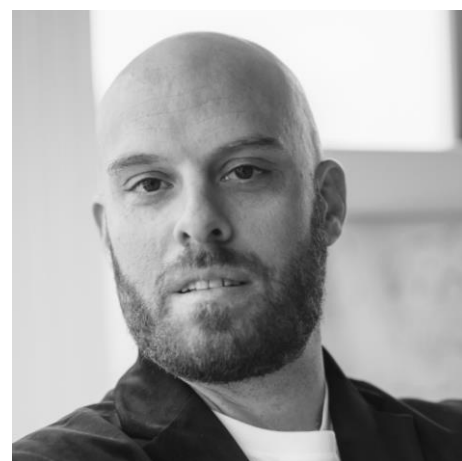


Mantas
Lozuraitis

Mentors – experts – lecturers



Andželika
Rusteikienė



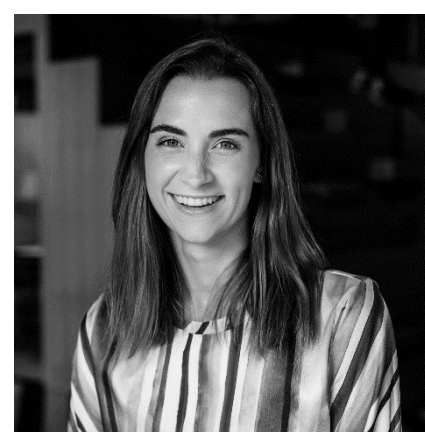
Tomer
Ashkenazy



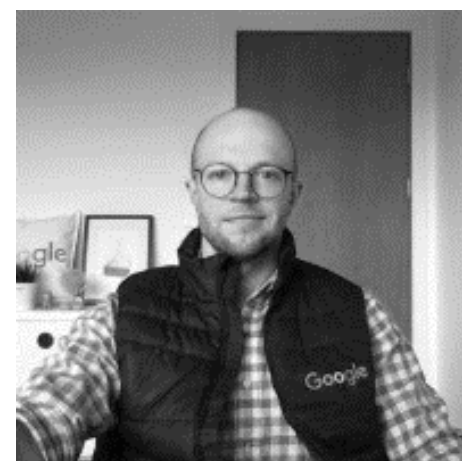
Gadi
Peretz



Vitalijus
Majorovas



Greta
Montsevičė



Audrius
Janulis



Martynas
Kandzeras



Tal
Catran



Andrius
Putna



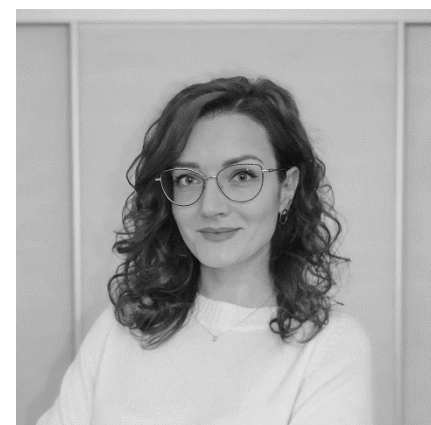
Linas
Šneideris



Donatas
Voveris



Antanas
Špečkauskas



Elena Salamandic-
Alijosiene



Donatas
Jonikas



Adomas
Svirskas



Alistair
Hofner



Jūratė
Liauksminaitė



Gabrielė
Poteliūnaitė



Haroldas
Petkus



Dominykas
Stankevičius



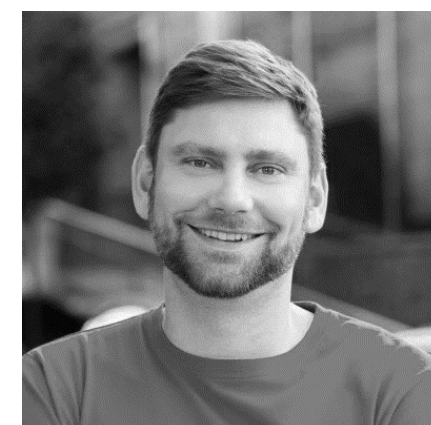
Jonė
Vaitulevičiūtė



Petri
Kajander



Klaudija
Budreikaitė



Dmitrij
Sosunov



Marius
Jurgilas



Andrius
Milinavičius



Venantas
Miškinis



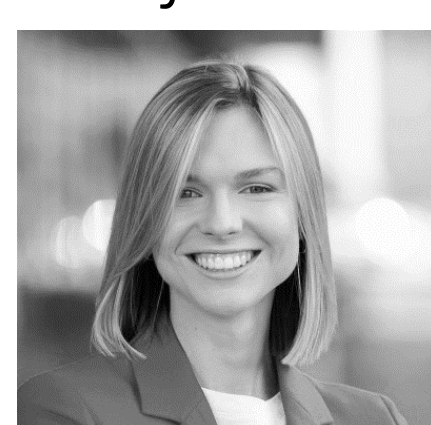
Liudas
Ubarevičius



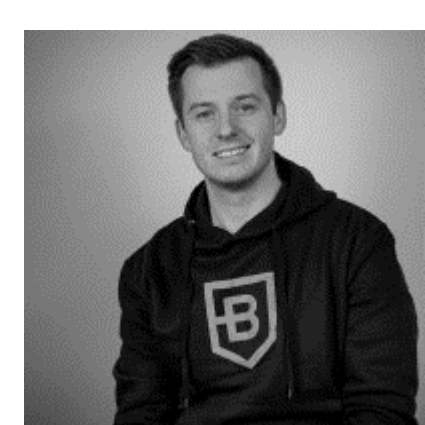
Justinas
Noreika



Tomas
Martunas



Andra
Bagdonaitė



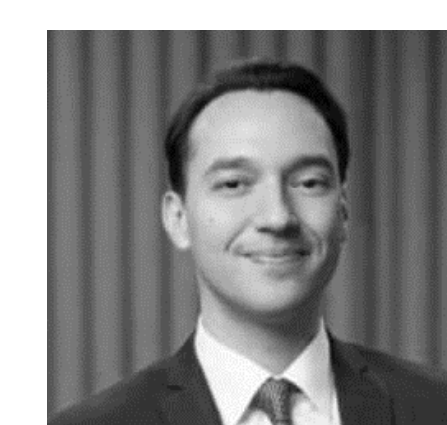
Danielius
Stasiulis



Dominykas
Milašius



Justinas
Katkus



Justinas
Pašys



Milda
Jasaitė

TechHub impact after two years *

4 420 000 Eur

Attracted funding from private investors and risk capital

1 917 835 Eur

(234 891 Eur own investments)

Attracted funding for innovation product development
(EU, Lithuania or Norway grants)

4 218 770 Eur

Revenue in 2022 from 47 startups

1 070 000 Eur/year

TechHub startups paid in taxes 2022 (**92+ companies with 147+ employees** and **1553 Eur** average salary)

Goal of the program

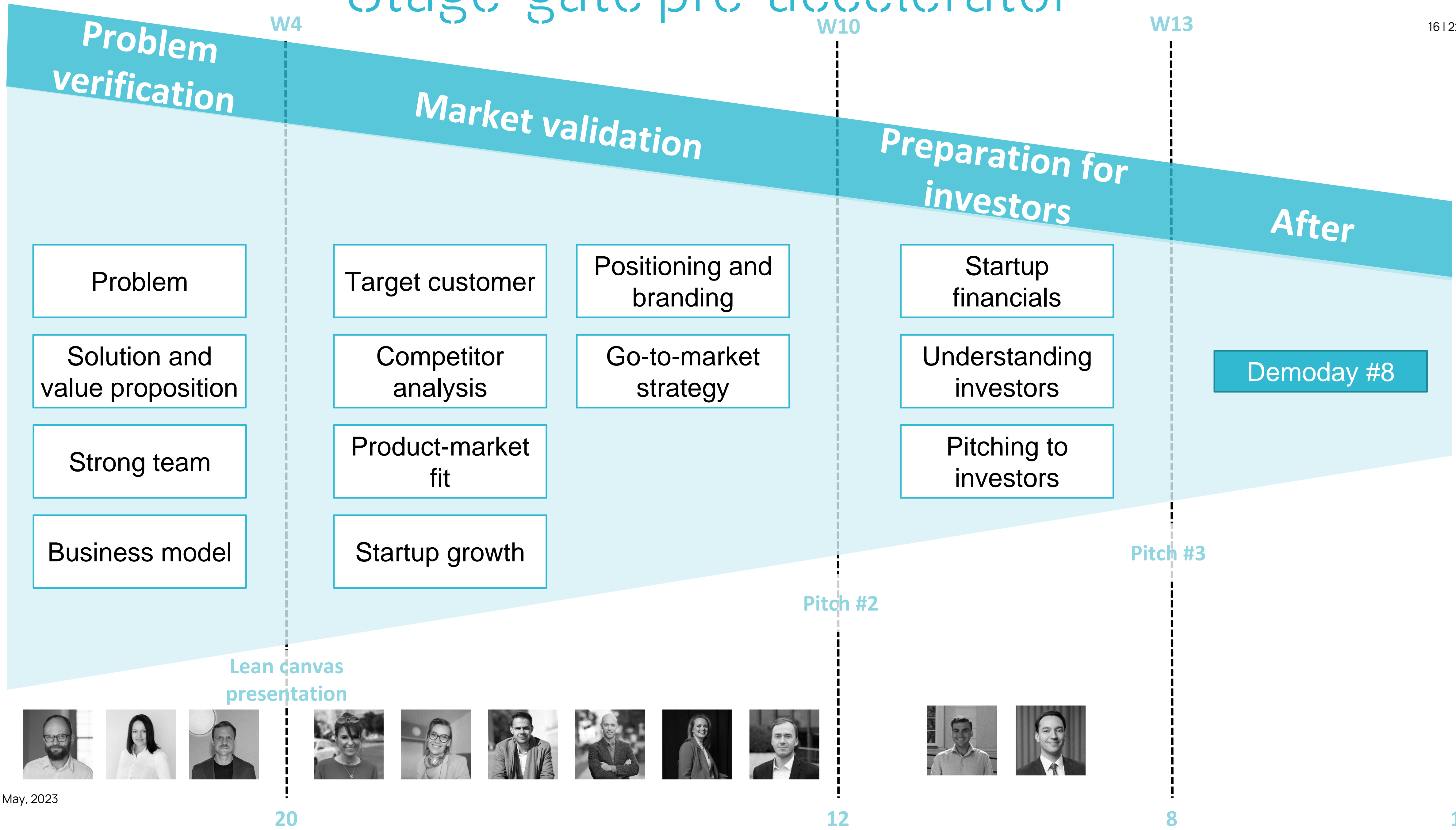
Help early-stage startups to:

1. Define the business model
2. Assemble a strong team
3. Achieve product-market fit
4. Identify growth engines and key metrics
5. Meet investors with confidence!



Become a success story!

Stage-gate pre-accelerator



Weekly Schedule

MONDAY 16:00-19:00 seminar

WEDNESDAY 16:00-19:00 workshop

On your agreed schedule:

0,5 h 1-on-1 with lecturer

1 h 1-on-1 with mentor

THURSDAY 15:00 Pitch training

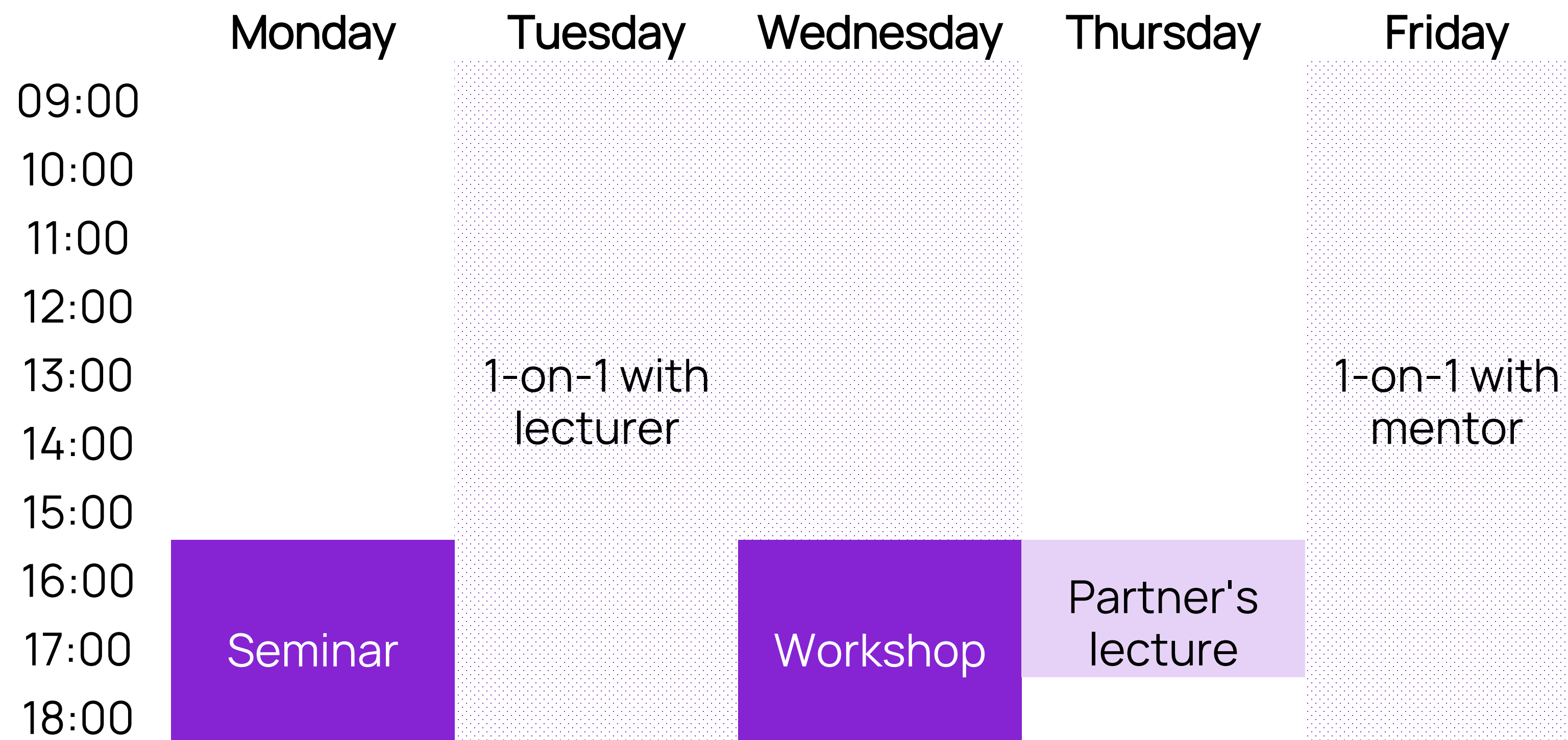
Optional:

THURSDAY 16:00 Partners lecture

Other Hours:

10 - 60 val. Developing Startup

May, 2023



Learning material and other info

Where? Online on Zoom













bit.ly/techhub8zoom

Learning material, registration to 1:1 with lecturers, timetable

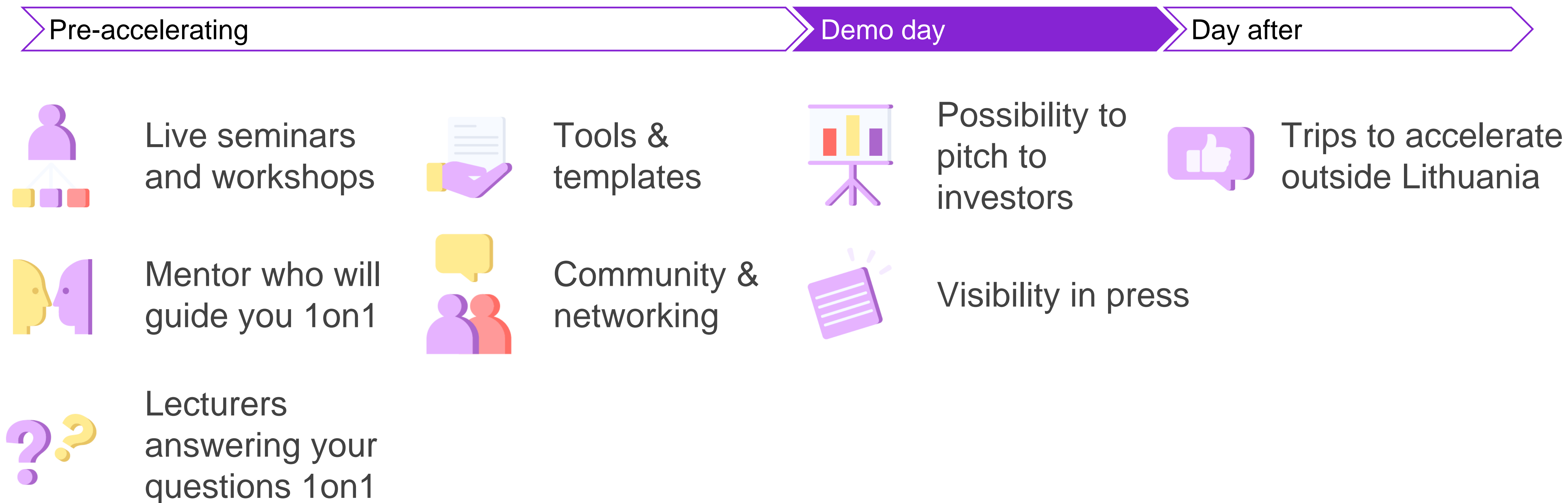
bit.ly/techhub8disc

Join our group on Facebook

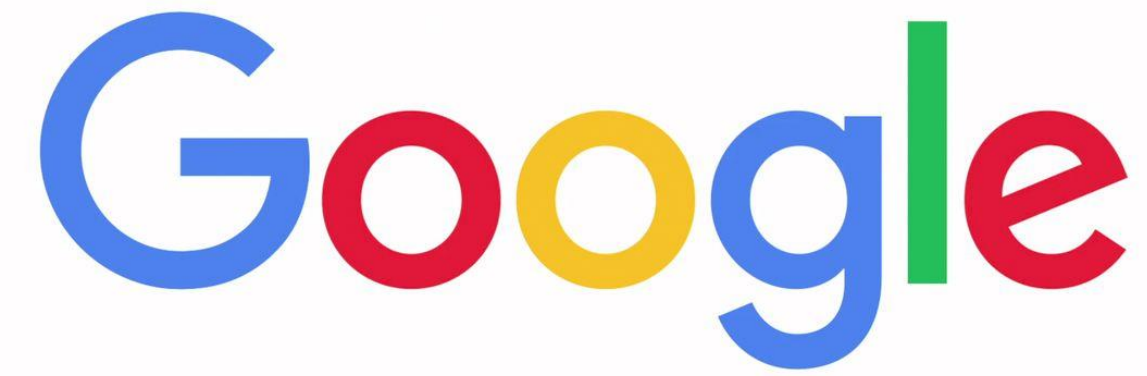
TechHub pre-accelerator (8 cohort)

 Week 1	 Week 2	 Week 3
 Week 4	 Week 5	 Week 6
 Week 7	 Week 8	 Week 9
 Week 10	 Week 11	 Week 12

Here is what you'll get



Partners, ready to help



It Costs You Nothing!



You don't give away your equity



You don't pay any fee



You get it all as *de minimis* support

TechHub pre-accelerator

Gediminas Rumšas

+370 620 74089

gediminas.rumsas@evaf.vu.lt

